

# FNSACC408

**ASSESSOR GUIDE** 

Work effectively in the accounting and bookkeeping industry

Assessment 2 of 3 Project



#### **Assessment Instructions**

#### Task overview

This assessment requires you to complete seven [7] tasks to test your knowledge required of this unit. To be assessed as competent, you must complete all tasks required.

## Additional resources and supporting documents

To complete this assessment, you will need:

- Access to learning materials
- Access to a computer and the internet
- Access to Microsoft Word
- Assessment 2 Workbook
- Social soul New Customer Policy.pdf
- Social Soul New Customer Procedure Template.docx



## Assessment Information

You are entitled to three [3] attempts to complete this assessment satisfactorily. Incomplete assessments will not be marked and will count as one of your three attempts.

All questions must be responded to correctly to be assessed as satisfactory for this assessment.

Answers must be typed into the space provided and submitted electronically via the LMS. Hand-written assessments will not be accepted unless previously arranged with your assessor.



Students may request a reasonable adjustment for assessment tasks.

Reasonable adjustment usually involves varying:

- the processes for conducting the assessment [e.g. allowing additional time]
- the evidence gathering techniques (e.g. oral rather than written questioning, use of a scribe, modifications to equipment)

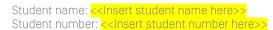
However, the evidence collected must allow the student to demonstrate all requirements of the unit.

Refer to the Student Handbook or contact your Trainer for further information.





Please consider the environment before printing this assessment.







#### Assessment 2

## Student Instructions

This is an open book written assessment – you can use your learning materials as a reference. This assessment uses a simulated business called Brilliant Bookkeepers, which is a service-based business that provides bookkeeping services to clients. To complete the assessment tasks, you will need to access information, templates, policies, and procedures associated with Brilliant Bookkeepers. These additional resources and supporting documents are hyperlinked in each task as "File Attached" and will automatically download once clicked. You can also download them from the learning platform under the Module 11 Assessment 2 tab.

For this assessment, you will play the role of Terry, the owner of Brilliant Bookkeepers. Terry is a registered BAS Agent, and Brilliant Bookkeepers employs two accounts clerks to assist Terry with the processing of clients' bookkeeping requirements. Macey works full-time, and Kane works three days per week, from Monday through to Wednesday. Brilliant Bookkeepers have been approached by Social Soul who is enquiring about the services they offer.

#### **Assessor Instructions**

## Purpose of the Task

This assessment requires students to answer a set of written questions to demonstrate that they understand the skills and knowledge required of this unit.

## **Reassessment Arrangements**

If students answer any questions in this assessment incorrectly, they will need to be given an appropriate time to resubmit. Students should only redo questions that are incorrect; however, they will need to resubmit the entire assessment.

#### Guidance to Assessors About this Task

Students can be given the opportunity to answer questions verbally if appropriate. Benchmark responses for each question have been provided.

#### Task 1

You are required to do your own research to answer the four [4] questions in the spaces below to gain an understanding of what services Brilliant Bookkeepers can provide.

#### Question 1

List six [6] roles and responsibilities that Brilliant Bookkeepers can provide to Social Soul as a registered BAS agent.

ASSESSOR INSTRUCTIONS: students must list six [6] of the roles and responsibilities of a registered BAS Agent from the list below:

- Recording the financial transactions of a business in bookkeeping software (such as MYOB or QuickBooks), spreadsheets or databases
- Arranging payment of accounts
- Preparing and sending invoices and receipts to debtors
- Carrying out bank reconciliations
- Reporting for preparation of a Business Activity Statement (BAS)
- Checking figures and reporting for accuracy
- Reporting any irregularities in data to management

Student name: <<insert student name here>>
Student number: <<insert student number here>>





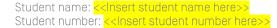
- Producing balance sheets, income statements and other financial documents in preparation for business owners and tax agents
- Lodgement of Instalment Activity Statements (IAS) and Business Activity Statements (BAS)
- Provide payroll services
- Apply for an ABN and register for GST and PAYG
- Cash flow management
- Be an authorized person for dealings with the ATO on behalf of clients
- Services under the Superannuation Guarantee Act

#### Question 2:

For each of the matters below, identify the professional in the accounting industry who deals with such matters and list three [3] key roles and responsibilities that the person has.

ASSESSOR INSTRUCTIONS: For each of the matters below, students must list the professional who deals with such matters and list three [3] key roles and responsibilities the person has. The roles and responsibilities is an exemplar list and student responses will vary and may include other roles and responsibilities relevant to the role.

Matter	Professional who deals	Three key roles and responsibilities
1 141101	with such matters	[Exemplar answers]
Income tax advice	Tax agent	<ul> <li>Specialises in tax accounting</li> <li>Has the authority to represent taxpayers and act on behalf of businesses and organisations in dealing with tax authorities like the ATO</li> <li>Provides taxation advice to clients</li> <li>Prepares and lodge income tax returns on behalf of clients</li> <li>Prepares and lodge fringe benefits tax (FBT) returns on behalf of clients</li> <li>Prepares and lodge capital gains tax (CGT) returns on behalf of clients</li> </ul>
Legal advice	Solicitor	<ul> <li>Authorised to give legal advice to clients in one or more fields of law</li> <li>The first port of call when a person or a company needs legal advice on an issue</li> <li>Provides legal services such as contract-making, intellectual property rights, business sales, and purchasing assistance</li> <li>Represents clients in court</li> <li>Deals with the transfer of property titles</li> </ul>
Software advice	Software supplier/ IT specialist	<ul> <li>Training on software features and functions</li> <li>Provides advice on upgrades</li> <li>Deals with access issues and restrictions</li> <li>Helps to integrate other software</li> <li>General enquiries related to the software</li> <li>Deals with issues regarding errors, backup and data security</li> </ul>



Financial planning Financia	<ul> <li>Provides investment advice</li> <li>Manages investments</li> <li>Retirement planning</li> <li>Provides wealth management strate</li> <li>Assists clients in creating wealth ar stability</li> </ul>	•
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#### Question 3:

In the space below, explain the legislative, statutory, regulatory and industry requirements for carrying out your own work activities as a registered BAS Agent. (Word length: 100-200 words)

ASSESSOR INSTRUCTIONS: Student responses will vary but students must explain the legislative, statutory, regulatory and industry requirements of a registered BAS Agent as directed by the Tax Practitioners Board [www.tpb.gov.au]. A benchmark answer is provided below.

BAS services are defined in the Tax Agents Services Act 2009 which established the Tax Practitioners Board and provides for the registration and regulation of tax and BAS agents. To become a registered BAS agent, you must satisfy the qualification and experience requirements set out in the Tax Agent Services Regulation 2022, which include a primary qualification of at least Certificate IV level, a GST/BAS course and relevant industry experience. Registered BAS agents must undertake continuing professional development to renew their registration, meaning they must complete and have records of a minimum of 45 hours of professional development within the standard three-year registration period, with a minimum of 5 hours being completed each year.

Registered BAS agents must also be at least 18 years of age, be a fit and proper person and maintain professional indemnity insurance cover of between \$250,000 and \$1,000,000 depending on the turnover of the business.

## Question 4:

Research and identify five (5) organisational policies and procedures related to your role as a bookkeeper that <a href="https://business.vic.gov.au/tools-and-templates/financial-policies-and-procedures-manual-template">https://business.vic.gov.au/tools-and-templates/financial-policies-and-procedures-manual-template</a> include in their *Financial Policies and Procedures Manual Template*. Reference your source.

ASSESSOR INSTRUCTIONS: Students must access the Financial Policies and Procedures Manual Template at <a href="https://business.vic.gov.au/business-information/finance/develop-good-financial-procedures/accounting-and-financial-policies-and-procedures">https://business.vic.gov.au/business-information/finance/develop-good-financial-procedures/accounting-and-financial-policies-and-procedures</a>) and list five [5] policies and procedures from the list below. Students must reference their source.

Finance authorisation policy
Bank account policy
New supplier policy
Use of business credit card policy
Petty cash policy
Purchasing policy
Stock control policy
New customer policy
Customer credit limit policy
Customer debit collection policy

The below email has been received by Social Soul, a potential new client of Brilliant Bookkeepers.

## **EMAIL**

To: Brilliant Bookkeeping From: Janice, Social Soul

#### Good afternoon,

I found your details on the Institute of Certified Bookkeepers website and am interested in using your services. I have a small social media marketing business and need assistance with the books of the business, such as invoicing, banking, and payroll, as well as tax and legal advice, software advice and financial planning.

I am not familiar with the accounting industry, so I do not know what services you can provide or who can help me with my requirements, so your assistance would be greatly appreciated.

Regards, Janice Social Soul

In the space below, draft a reply email to Janice from Social Soul to advise her of the services that Brilliant Bookkeepers can and cannot provide. For all the services that Brilliant Bookkeepers cannot provide, provide the details of a professional association or industry body or supplier that Janice can use to find assistance. Your email must have a professional layout, be grammatically correct and free of spelling errors. Your communication style must show respect for the values, beliefs and cultural sensitivities of others. [200–300 words]

**ASSESSOR INSTRUCTIONS:** Students are to prepare a grammatically correct, professional email that must include:

- 1. The services Brilliant Bookkeepers can provide
- 2. The services Brilliant Bookkeepers cannot provide
- 3. Advice the client on where to obtain information on serviced providers.

A benchmark response is provided below.

EMAIL:

To: Janice, Social Soul From: Terry, Brilliant Bookkeeping

Dear Janice.

Thank you for your email and your interest in the services that Brilliant Bookkeepers can offer you. Brilliant Bookkeepers can provide you with invoicing, banking, and payroll services, as mentioned in your email, at our standard scheduled fees. As a registered BAS Agent with the Tax Practitioners Board, we can also provide you with BAS Agent services such as preparation and lodgement of your Business Activity Statements. We can also assist you with some software matters, particularly in relation to accounting software such as MYOB and Xero, but you should contact the software provider or an IT consultant for expert help.

As Brilliant Bookkeepers is not an authorised tax agent, we cannot assist you with taxation advice or lodgement of any tax returns. We recommend you contact the Tax Practitioners Board [www.tpb.gov.au], which contains a list of all registered tax agents. Additionally, we cannot provide you with financial planning advice. You will need to contact an authorised financial planner to discuss such matters. We recommend you contact the Australian Securities and Investment Commission [www.asic.gov.au], as it contains a Financial Advisers Register, which is a public record of all registered financial advisers in Australia. Any legal advice should be provided by a solicitor or barrister, and we advise that you look at the Australian Legal profession Register at www.legalservicescouncil.org.au, which contains information about Australian legal practitioners.

I hope this gives a clearer picture of the services that Brilliant Bookkeepers can provide to Social Soul and where you can source information on other professionals. Please let me know if you have any further questions, and I look forward to hearing from you in due course.

Kins regards, Terry Brilliant Bookkeepers

Janice from Social Soul is extremely impressed with Brilliant Bookkeepers and has engaged their services to handle the everyday bookkeeping for Social Soul. Brilliant Bookkeepers have set up the accounts for Social Soul in MYOB and are managing the everyday requirements of the business. Janice has sent the following email.

#### **EMAIL**

To: Brilliant Bookkeepers From: Janice, Social Soul

Good morning, Terry,

Thank you for your help in tidying up the books for Social Soul which have been in a bit of a mess! You have done an excellent job getting me organised and looking after the day-to-day activities. Although you have been setting up new customers, it would be good to have a procedure written so I can do this as sometimes I need to set them up quickly.

Could you please write a procedure, with screen shots, for me to use whenever I need to do this. I want to make sure I capture all the required information.

Regards, Janice Social Soul

You are required to develop a procedure for setting up a customer in MYOB for Social Soul by completing the 'Setting Up a New Customer Procedure' template and referring to the Social Soul New Customer Policy. Your procedure must provide step-by-step instructions to set up a new customer in MYOB with screen shots for each step, using the following customer details as an example:

Business Name	Luxury Hampers
Address	571 Hollow Street, Marrickville NSW 2204
ABN	Unknown
Telephone:	02 9987 4532
Email:	sales@luxuryhampers.com
Contact:	Leslie Pollick
Business type:	Company
Contact ID	Leave blank
Shipping address:	Same as billing address

To do this you will need to set up Social Soul in MYOB Essential

## Instructions for Setting up MYOB:

- 1. Access the website: <a href="https://www.myob.com/au/students/education-trial">https://www.myob.com/au/students/education-trial</a>.
- 2. Click on the link 'Try MYOB Software'





3. On the following screen click: Get Started



4. Click Try FREE Today



- 5. Enter your email address, then click Start your trial
- 6. On the next screen, enter your first and last name, telephone number (this can be any number) and the name of the business, being Social Soul. Click Sign Up.
- 7. You will then be asked to sign into MYOB using your email address as the use -name and a password.
- 8. Follow the instructions to set up Social Soul. Social Soul's ABN number is 12 345 678 989, the business is registered for GST and your role is student.

ASSESSOR INSTRUCTIONS: students are to complete the Setting Up a New Customer Template as per the benchmark answer below. The steps may vary but the procedure must contain all the information and screen shots below.

Student name: <a href="mailto:student name"><a href="mailto:studen



# **Standard Operating Procedure**

# Setting up a New Customer

## **ASSESSOR GUIDE**

1. From the drop-down menu, go to contacts, Create Contact



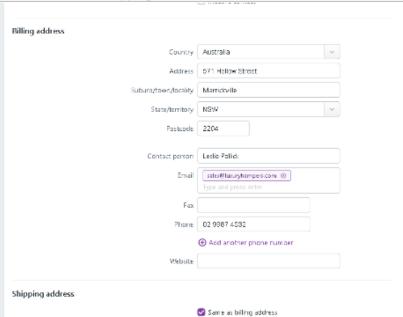
- 2. In the Details section on the following screen enter:
  - a. Contact Type: customer
  - b. Choose whether the Designation is a Company or Individual
  - c. Enter the company name and ABN (if known)



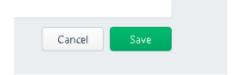
Student name: <<insert student name here>>
Student number: <<insert student number here>>

## 3. In the Billing Address section enter:

a. The address details, telephone number, contact person and email address. Choose whether the Shipping Address is the same as the Billing Address and if not, enter the Shipping Address Details.



## 4. Click Save



Student name: <<insert student name here>>
Student number: <<insert student number here>>

Janice has sent the following email to Brilliant Bookkeepers:

## **EMAIL**

To: Brilliant Bookkeepers From: Janice, Social Soul

Hi Terry,

The setting up a customer procedure is proving especially useful, thanks. I am finding it extremely easy to follow. However, I have several clients that pay in cash off the books and am not sure how to set them up as customers. In the past, I have provided them with a Tax Invoice from a receipt book purchased from the newsagent and kept this separate from my proper invoicing. What is the best way to handle this?

Regards, Janice Social Soul

In the space provided, prepare an email response to Janice. Your response must use a professional layout and be grammatically correct and free from spelling errors. Your email must address the following [150-250 words]:

- · Is this behaviour legal and ethical?
- · Australian taxation legislation
- TPB and ICB standards
- · Recommendations to the client

ASSESSOR INSTRUCTIONS: students are to prepare a grammatically correct, professional email that must address the following points in 150-250 words:

- · Is this behaviour legal and ethical?
- Australian taxation legislation
- · TPB and ICB standards
- · Recommendations to the client

Student answers will vary but students must recognise that the behaviour is unethical and illegal, goes against Australian Taxation legislation, that registered bookkeepers must adhere to TPB and ICB standards and make a recommendation to the client. An exemplar answer is provided below.

#### **EMAIL**

To: Janice, Social Soul From: Brilliant Bookkeepers

Dear Janice

Thank you for your email.

Customers paying Social Soul in cash is perfectly legitimate and may continue if that is their preferred method of payment and suitable to you both. However, under Australian taxation laws, Social Soul must declare all income, including payments made in cash by customers. Failing to declare all income is a form of tax fraud or tax evasion and is a criminal offence with a maximum penalty of 10-year imprisonment.

Not reporting or under-reporting income for tax purposes can result in penalties and fines and having to pay the outstanding tax liabilities as well as interest on those liabilities.

Brilliant Bookkeepers is an ethical bookkeeping service, bound by the Tax Practitioners Board code of professional conduct for tax agents and the Institute of Certified Bookkeepers code of conduct and are proud of our reputation, which comes from our high level of integrity, professionalism, and ethical behaviour.

It is my strong recommendation that such agreements cease immediately, and all customer invoices, whether paid in cash or otherwise, are processed through MYOB in compliance with Australian income tax and GST regulations and legislation.

Kind regards, Terry

Student name: <a href="mailto:student name"><a href="mailto:studen

In the space provided, send an email to Social Soul to request feedback on the range, type, and quality of service that Brilliant Bookkeepers has provided. Use a digital tool such as MS Forms, SurveyMonkey or similar to develop a feedback form that must contain five [5] questions. Take a screenshot of the feedback form and attach to the email in the space provided. [Email body: 50-70 words]

ASSESSOR INSTRUCTIONS: students must prepare an email requesting feedback from the Social Soul and must include a screenshot of a feedback form they have developed using a digital tool such as SurveyMonkey or MS Forms that contains five [5] questions. Student answers will vary but must request feedback that refers to the range, quality and type of service provided by Brilliant Bookkeepers. A benchmark answer is provided below.

## **EMAIL**

To: Janice, Social Soul From: Brilliant Bookkeepers Subject: Feedback Request

Dear Janice,

We value the opinion of all our clients and strive to continually improve our services. It would be greatly appreciated if you could complete the attached feedback form to help us grow and provide the best service possible.

We understand that your time is valuable and have made the attached survey very short and easy to use.

Kind regards, Terry

Attachment:

Student name: <a href="mailto:student name"><a href="mailto:studen

	FG	
ii, Kristina. When you submit this form, the owner will see your name and email address.	(i) Disable Immersive Reader	
<sup>r</sup> Required		
1. On a scale of 1-5, with 5 being the greatest, how would you rate provided by Brilliant Bookkeepers?*	the quality of service	
* * * * *		
2. Does Brilliant Bookkeepers offer a good range of services?*		
○ Yes		
○ No		
3. Brilliant Bookkeepers offers may types of services. Which ones do that apply. *	you use? Please select all	
BAS preparation and lodgement		
Payroll services		
O Invooicing		
Baink reconciliaitons		
Cash flow management		
Recording the financial transactions of the business		
Producing balance sheets, income statements and other financial documents in p and tax agents	reparation for business owners	
Arranging payment of accounts		
		-
4. How can Brilliant Bookkeepers improve our services to clients?*		
Enter your answer		
5. Do you have any further comments or suggestions?*		
Enter your a naver		

## Task 6:

Assume today is Friday 14<sup>th</sup> April. Over the next fortnight, Brilliant Bookkeepers currently has a high volume of work to complete for clients as the Quarter 3 (January to March) BAS due date approaches. Terry has used a simple method of guessing to estimate the number of hours each client's books will take to prepare for lodgement (see below table). Brilliant Bookkeepers has the following standard practices:

- A client's bookkeeping requirements are allocated to one staff member for completion
- Employees complete a client's books before starting the next client's books.
- The maximum daily billable hours for each employee is 6 hours
- Terry spends two hours checking and verifying the work that Macey and Kane have done on each client prior to lodgement.

Client	Hours
Mel's Makeup	15
Social Soul	12
Fringe Hair and Beauty	21
Mack's Mowing	12
Sparkly Clean Windows	24
Sun Spa	4
A1 Plumbing	18
Lux Pools and Spas	12
Quality Concreting	6
Kelly's Fashion Hire	4
Top Dance Studio	12

You are required to develop a work planner in the template below for the next fortnight, based on the availability of resources, to ensure all clients' Business Activity Statements are ready for lodgement by Friday 28<sup>th</sup> April. Client needs are to be analysed and scheduled to maximise efficiencies, leaving as little downtime as possible. Each day must contain the name of the client and the total number of hours to be spent on that client's books on that day, and the total hours for the day.

ASSESSOR INSTRUCTIONS: Students must complete the Work Planner template below. Students must:

- 1. Include the client's name and total hours spent on the client's file for each day
- 2. Recognise that Kane does not work on Thursdays and Fridays
- 3. Complete each client's books before starting the next client
- 4. Maximise efficiencies by leaving as little downtime as possible
- 5. Include two hours of verifying time for Terry for each client that Macey and Kane complete.
- 6. Include the total hours for each day

A benchmark answer is provided below.

## WORK PLANNER FOR JANUARY TO APRIL CLIENT BAS LODGEMENT

WEEK ONE	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
Terry	Mel's Makeup - 6hrs	Mel's Makeup – 6hrs	Mel's Makeup - 3hrs Social Soul - 2hrs	Sun Spa – 4hrs Quality concreting – 2hrs	Kelly's Fashion Hire – 4hrs Sparkly Clean windows – 2hrs
Macey	Sparkly clean Windows – 6hrs	Sparkly clean Windows – 6hrs	Sparkly clean Windows – 6hrs	Sparkly clean Windows – 6hrs	Top Dance Studio – 6hrs

Student name: <a href="mailto:student name"><a href="mailto:studen





Kane	Social Soul – 6hrs	Social Soul – 6hrs	Quality concreting – 6hrs	N/A	N/A
Total Hours:	18 hours	18 hours	17 hours	12 hours	12 hours
WEEK TWO	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
Terry	Mack's Mowing – 6hrs	Mack's Mowing – 6hrs	Lux Pools and Spas – 6hrs	Lux Pools and Spas – 6hrs	A1 Plumbing – 2hrs Fringe Hair and Beauty – 2hrs Top Dance Studio – 2hrs
Macey	Top Dance Studio – 6hrs	Fringe Hair and Beauty – 6hrs	Fringe Hair and Beauty – 6hrs	Fringe Hair and Beauty – 6hrs	Fringe Hair and Beauty – 3hrs
Kane	A1 Plumbing – 6hrs	A1 Plumbing – 6hrs	A1 Plumbing – 6hrs	N/A	N/A
Total Hours:	18 hours	18 hours	18 hours	12 hours	9 hours

## Task 7:

The work plan is a new initiative of Terry's developed because the team ran out of time to lodge all required Business Activity Statements in the last quarter and had to apply for an extension for a number of clients, resulting in some problems with clients and complaints about staff performance. Macey and Kane are not aware of the work plan and Terry needs to send the work planner to them to clarify what is expected of them over the next fortnight. In the space provided, prepare an email to Macey and Kane. Your email must:

- · Be supportive
- Recognise the high volume of work
- Encourage them to reach out if they experience any problems
- Refer to regulatory requirements
- Discuss the reason for the plan
- Organise a workshop between Terry, Macey and Kane for 5<sup>th</sup> May for the team to identify and resolve any problems that affected performance in preparation for the next quarter
- Be 200-300 words in length

## ASSESSOR INSTRUCTIONS: Students must prepare an email to Macey and Kane which must:

- Be supportive
- Recognise the high volume of work
- Encourage them to reach out if they experience any problems
- Refer to regulatory requirements
- Discuss the reson for the plan
- Organise a workshop between Terry, Macey and Kane for 5<sup>th</sup> May for the team to identify and resolve any problems that affected performance in preparation for the next quarter
- Be 200-300 words in length

A benchmark answer is provided below.

## **EMAIL**

To: Macey and Kane

From: Terry

Student name: <a href="mailto:student name"><a href="mailto:studen



Good morning Macey and Kane,

In an effort to avoid a repeat of last quarter and the problems we faced running out of time and needing to apply for extensions for a number of clients I have developed a work planner. We need to make sure that customers are our focus and their satisfaction in our work is extremely important.

Attached is the work planner for the next fortnight based on client requirements. It is going to be a busy fortnight preparing and completing the bookkeeping needs of our clients as the Quarter 3 Business Activity Statements need to be lodged by Friday 28<sup>th</sup> April to comply with Australian Tax Office regulatory requirements.

I have shared the workload amongst the three of us and will review the client MYOB files for those clients that each of you prepare, as per our usual practices. I understand that there is a high volume of work to get through, and we will all need to work hard to make sure lodgement occurs on time for all our clients. I recognise that this will put extra pressure on both of you, and I am here to support and guide you with any questions or concerns you have. Please reach out to me to discuss any problems as they arise so we can resolve them guickly and move forward.

I have scheduled a workshop for the three of us for 5<sup>th</sup> May so we can identify and resolve any problems that affected our performance as a team so we can improve our process before the next quarter BAS are due for lodgement.

I hope you both have a lovely weekend and appreciate your efforts this week.

Kind regards, Terry

## Assessment checklist:

Students must have completed all seven (7) tasks within this assessment before submitting. This includes:

1	Four [4] short answer questions to be completed in the spaces provided.	
2	Email composition	
3	Completed New Customer Procedure template	
4	Email composition	
5	Email composition Screen shot of Feedback Form	
6	Completed work planner template	
7	Email to Macey and Kane	



# Congratulations you have reached the end of Assessment 2!

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Student name: <<<u>Insert student name here>></u>
Student number: <<<u>Insert student number here>></u>